



Performance management and compensation structure design for China Petrochemical Corporation Gas Branch

Applicant data

Publishable Name of Applicant: :
 Company: Allcen Consulting Co., LTD
 Contact person: Herr Tong Zhu Yan
 No of employees: 101 - 200, No of freelancers: keine
 Annual Revenue: keine Angabe

Description:

Allcen Consulting Co, LTD is a Senior Member of Chinese Management Consulting Board, Chinese Enterprise Committee , Chinese Entrepreneur Committee "The Top 10 Trust-worthy Consulting Organizations of China". Allcen's members are consist of 3 types of people: 1. From Leading Consulting Firm: Roland & Berger, BCG, KPMG, Allpku; 2.High & Mid level manager from the top companies, such as: IBM, Shell, BP, Huawei, ZTE, Lenovo; 3.People returned back to China after overseas study.

Project leader

Name: Jing Xian
 Function:
 Further project leaders: Zhen Dong Zhang(Project Director)

Customer Data

Company: China Petrochemical Corporation Gas Branch
 Contact person: Herr Hai Bin Jiang
 No of employees: > 1000, No of freelancers: keine
 Annual Revenue: keine Angabe

Description:


China Petrochemical Corporation Gas Branch is a independent profit center and business unit of China Petrochemical Corporation Gas Branch that runs natural gas engineering construction, operation and sales. China Petrochemical Corporation Gas Branch is playing a big role Chinese government's new energy strategy and running multiple projects. Total investment of 36 billion RMB makes it the second largest natural gas pipeline construction project of China.

Short Description

China Petrochemical Corporation Gas Branch has been benchmarking the best practices and implemented ERP, performance management system, manufacturing execution system and OA to enhance their management capabilities. To meet the fierce competition, China Petrochemical Corporation Gas Branch made continuous innovation in their business.

On customer's demand, Allcen established a special project team with four consultants, spent five months to successfully fulfill the project. This project has significant features that distinguishes it with others:

1. Synchronized strategy traction, operation and management pattern matching, process and operation standard thought the project.
 2. The strategic management as the guidance, through the financial, customer, internal process and learning and development four dimensions to decompose and measure the company strategy implementation
 3. Replaced job grade value orientation with strategic value incentives.
- Through hard work, the team actively cooperate with the clients. The project achieved a great success, gas branch company made huge progress in business revenue, cost saving. Not only the Sinopec group but also SASAC highly recognized this project results.

 [Print project\(s\)](#)

CONSTANTINUS Club | Wiedner Hauptstraße 57/II 2 | 1040 Wien | Tel. 05 90900 3792 | office@constantinus-international.com